



UNIVERSIDADE RURAL DO ESTADO DE MINAS GERAIS
ESCOLA SUPERIOR DE AGRICULTURA

Nº
Assunto 421/CSS/ZB
Expedido Pela Diretoria da ESA

Viçosa, 20 de janeiro de 1957.

Dr. John J. McKelvey, Jr.
The Rockefeller Foundation
49 West 49th Street
New York 20, N.Y.

Dear Dr. McKelvey:

I had this letter ready for you by the beginning of last December on the assumption that at any moment I would receive a last letter promised by Mr. Karl Kolb. In fact this letter came sometime in December but it went to a wrong address and finally was sent to our library where it stayed for several days before its real destination was found. All of this was caused by the absence of our librarian, by my own temporary absence, and by the fact that the enclosed list of 6/12/56 of Mr. Kolb did not come with an introductory letter that should have been page one. The unfortunate travels to which I am forced as Director have been very hard on my obligations, even for those of the highest importance such as my contacts with The Rockefeller Foundation.

With reference to your letter of October 2nd, 1956, new lists are enclosed with this which are copies from Mr. Karl Kolb proposals. He assumes a price of 4.20 marks per dollar as you may notice and gives actual prices whereas some of our prices were based on catalogues of 1950 and 1953. In the following page a summary is presented as a comparison which shows a saving of about US \$ 7,300.00 from a total of nearly US \$ 26,000.00, insurance and freight not included, besides the difference in the dates of the prices which I already mentioned.

Enclosed you will also find my letter to Mr. Karl Kolb authorizing the purchase of the materiel of his list. Since I would need to have your final word on this matter, in case you agree with this authorization, please send it directly to him.



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-2-

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		Catalogue prices in our list ¢	Price in Kolb's list	Kolb's with Insurance & freight included
Thomas	(1950)	9,625.82	7,545.28	8,717.80
G B T		390.50	196.00	226.40
Bristol	(1953)	488.00	448.00	485.00
Standard	(1950)	90.00	91.00	107.50
Harshaw		900.00	452.00	513.00
Fisher **		14,557.20	9,977.50	11,913.00
TOTAL		<u>26,051.52</u>	<u>18,709.78</u>	<u>21,962.70</u>

* According with our catalogue prices, some already old.
Insurance and freight not included.

** Mr. Kolb has sent a separate list for some of Fisher's
items. Apparently for them his prices are not better
than Fisher's. This separate list corresponds to a total
of US \$ 4,415.20 according with our 1952 catalogue.

WILL YOU PLEASE SUBSTITUTE THE LISTS
CORRESPONDING TO THE ABOVE TOTALS FOR
THE ORIGINAL ONES THAT I HAVE ALREADY
SENT TO YOU ? THANK YOU.

With regard to what you say in your letter of October 29, 1956, certain developments have come about that I should mention and discuss with you:

a- With the reorganization of the Serviço de Experimentação, a federal law that permits the "accumulation" of two correlated jobs, under certain circumstances, was invoked by the Conselho Universitario for those doing research. This has allowed for a 70 percent increase in the salaries of the latter for as long as their activities are considered satisfactory. For this purpose the proposed experimental plan is examined by two committees which should be approved as well as a progress report every six months.

b- The State Governor has sent to the State Legislature a message for a general increase of all Minas' employees which was approved for 1957. Our personnel is also entitled to the benefits resulting from this new law.

c- Considering items a and b I hope you will understand why a move for another type of increase is difficult and possibly unwise at this time, especially after several weeks of misunderstanding between the Governor (and the Assembly) and large sectors of employees who wanted larger increases and in different conditions of payment.

May I ask you now if those two types of salary increase would satisfy to your aims as exposed in your letter? The new "accumulation" regime was devised specifically for the same purpose as yours. It is a true fact that both increases came before your kind offer could receive a final form and this is a sort of a paradox in a way because if such increases are used as a justification to you condition of betterment of salaries after the duration of your grant logically the need for this grant would have been reduced since apparently the salaries have been already raised to a good enough level.

But fact is that such salaries are still going to be behind non-Government salaries, far behind the rate of general increase in living costs, and still behind those of similar positions in Rio and São Paulo where the full time or "accumulation" system also exists. And the new raise is to be made in three phases, the last one coming by the end of 1957 when it very likely is going to be lagging even more in relation to our continuous rate of inflation.

Dr McKelvey I hope you understand and excuse me for having to present such un-elegant arguments. But I am forced to do it mostly because in a discussion of this nature it is necessary to say things clearly no matter how unpleasant they are. Should such arguments be acceptable to you it would be easy to send concrete evidence both for the benefits originating from the "accumulation" system and from the State general increase of salaries.

Perhaps I should add that I have consulted with two high officials about the possibility the sort of commitment that you have suggested from the government. Unfortunately they thought it unwise to try it at this time which puts me in a sort of awkward spot since I must be and I am willing to do my best to have your grant finally offered to my school.

May I use this opportunity to thank you very much for your Christmas Greetings.

Sincerely yours,